

E-RATE YEAR 17 (2014/2015) RFP

RFPY17_WIRELESS_ #01

For 11 School Sites

Bids Due on March 25, 2014 at 2PM

El Centro Elementary School District is seeking proposals for the upcoming Year 17 round of E-Rate. The District is soliciting proposals from contractors that hold a valid E-Rate SPIN for the purchase of network electronics at 11 sites.

Service Provider Criteria and Contract Requirements

El Centro Elementary School District wishes to take advantage of E-Rate funding discounts.

The successful bidder(s) will be responsible for participating in the Federal E-Rate program.

In addition, the District may use this bid to issue purchase orders and pay for items on a purchase order that are not eligible for E-RATE discounts. The District will pay the vendor using District funds for these purchases.

Prices must be held firm for the duration of the E-Rate Year 17 fiscal year ending June 30, 2015 (including any SLD approved extensions)

These projects and services depend on partial funding from the E-rate program.

- Applicant expects each Service Provider to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.
- All contracts entered into as a result of this RFP will be contingent upon the specific funding of the FRN at the percentage rate submitted for.
- The maximum percentage the Applicant will be liable for is the pre-discount amount minus the funded amount as shown on the form 471 Block 5. The Service Provider will be responsible for invoicing the Schools and Libraries Division for the funded amount.
- No billing or work can take place before July 1, 2014.
- In the event of questions during the E-Rate audit process, the successful vendor is expected to reply within 3 days to questions associated with their proposal.
- **The contractor is responsible for providing a valid SPIN (Service Provider Identification Number) at the time the bid is submitted.**
- Any potential service provider found to be in Red-Light Status will be disqualified from participation in the bidding process and will be considered non-responsive. Service provider is required to show Proof they are not on FCC Red-Light Status
- **Proposals must include FCC Registration Number and documentation from FCC regarding Red light status. Information can be accessed at <http://www.fcc.gov/redlight/>**

- All work is subject to the 100% approval of the project or purchase by the FCC under the E-rate discount program of the Telecommunications Act of 1996.
- No change orders will be allowed for the work resulting from this posting.
- The Service Provider will be required to send copies of all forms and invoices submitted to SLD prior to invoicing the SLD to the District for our records.

All Service Providers will be responsible for procuring the discounted amount from the SLD. Applicant will not provide the form 472 (BEAR form reimbursement process). The Applicant reserves the right to deny any or all proposals associated with this RFP, even with SLD funding approval. The district reserves the right to accept the pricing proposal solely dependent upon SLD approval.

Prospective Service Providers will be required to submit their SPIN number and their FCC Registration Number (FRN). Failure to supply these documents may be considered grounds for disqualification.

In addition, the district reserves the right to fund, (proceed with project or purchase) all some or none of the project regardless of E-rate approval.

The District requires certification by the awarded contractor, prior to project commencement, concerning criminal records check in accordance with California law.

Proposals must be received by our office no later than Tuesday, March 25, 2014 at 2PM. *The District reserves the right to accept, not accept, or refuse any bid.*

All proposals are to contain costs for taxes and shipping as separate items.

Proposals must be submitted in writing to:

El Centro Elementary School District
Attn.: Antonio E. Romayor Jr.
Address: 2370 W. Main St. El Centro, CA 92243

E-mailed proposals will be accepted, send proposal to aromayor@ecescd.org

Late proposals will not be accepted.

All requests for information (RFI) should be sent via e-mail to aromayor@ecescd.org. Be aware that all parties may be copied on the questions and responses.

Proposals **must** include a completed and executed agreement. (AGREEMENT RFPY17_WIRELESS_#01)

Proposal Evaluation

It is anticipated that a contract will be made with the provider whose proposal is determined to be in the overall best interest of the District. The main evaluation consideration is price.

SCOPE OF WORK

The District has standardized on a cloud-controller CISCO/Meraki wireless platform however the District will entertain proposed solutions from other manufacturers, it is the vendor's responsibility and obligation to provide documentation and other evidence that a non-Cisco product is functionally equivalent or better. Equipment that is shown to be equivalent in function and warranty is acceptable. In the instance that the solution is non-CISCO, proof of equal functionality must be shown. Failure to show equal functionality may result in the disqualification of the bid.

The quotes provided must include all materials, equipment and accessories required to furnish a complete data electronics system as indicated on the parts list.

All quotes must be from a CISCO/Meraki gold, silver, or premier partner or equivalent.

In addition to equipment pricing the district wishes to have pricing for installation, configuration and integration for the attached equipment list. This pricing includes:

1. Delivery of each component to its designated secured location.
2. Staging and configuration of the specified equipment to the local area and wide area networks using District provided configuration information.
3. Install the specified network electronics equipment.
4. Perform configuration (set parameters) for each site.
5. Perform power on system test.
6. Establish switching across the local WAN and LAN.
7. Perform a verification of network connection.
8. Verify access to the Internet
9. Document, in the site network installation document, all part numbers, quantities, and serial numbers of network electronics being installed.

Request for Substitution

Bidder may, unless otherwise stated, offer any material, process, article, etc., which shall be materially equal or better in every respect to that so indicated or specified (Specified Item) and will completely accomplish the purpose of the Contract Document. If bidder desires to offer a substitution for a Specified Item, such bidder must make a request in writing on District's Substitution Request form (Request Form) and submit the completed Request Form with their bid. The Request Form must be accompanied by evidence as to whether the proposed substitution:

- (1) Is equal in quality service ability to the Specified Item;
- (2) Will entail no changes in detail, construction and scheduling of related work;
- (3) Will be acceptable in consideration of the required design and artistic effect;
- (4) Will provide no cost disadvantage to District;
- (5) Will require no excessive or more expensive maintenance, including adequacy and availability of replacement parts; and
- (6) Will require no change of the construction schedule.

Equipment List

Site	QTY	Description	Cost	Total Price	E-Rate Eligible%
De Anza School	29	Meraki MR24 or equivalent			
Desert Garden School	29	Meraki MR24 or equivalent			
Harding School	30	Meraki MR24 or equivalent			
Hedrick School	29	Meraki MR24 or equivalent			
ML King School	25	Meraki MR24 or equivalent			
Lincoln School	25	Meraki MR24 or equivalent			
McKinley School	25	Meraki MR24 or equivalent			
Sunflower School	29	Meraki MR24 or equivalent			
Washington School	38	Meraki MR24 or equivalent			
JK Kennedy MS	42	Meraki MR24 or equivalent			
Wilson Jr. HS	46	Meraki MR24 or equivalent			

Tax	
Shipping	
Installation	
TOTAL Project Cost	